Message Text

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PAGE 01 BANGKO 19582 120616Z

ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

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R 120243Z JUL 78

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 7462

UNCLAS BANGKOK 19582

E.O. 11652: N/A TAGS: BEXP, TH

SUBJ: WTDR/FTI:SIAM TECHNOLOGY CO.,LTD.

REF: USDOC 11429

1. THAILAND

OFFICE USE:

2.549

E. NA

4.01

5. SIAM TECHNOLOGY CO.,LTD.

6. 69/3 PETCHBURI ROAD

7. BANGKOK 4

8. CONTACT: MR. PIPAT TEMIYASATHIT

9. TITLE: DIRECTOR

OTHER OFFICIALS ARE: DR. RICHARD J. FRANKEL, MANAGING DIRECTOR

AND DR. HARVEY F. LUDWIG, DIRECTOR.

10. PHONE: 2512660

11. TELEX: SIAMTEC TH 2064 12. CABLE: SIAMNOLOGY

13. ESTBL: 1973

14. EMPL: 15

15. SIZE: SMALL

16. REPUTATION: Y-GOOD

17. RPT DATE: 07/78

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OFFICE USE:

18. K

19. X

20. NA

21. NA

22. NA

23A. 35892/235 IMP.AGT.DIST.OF WATER AND WASTE WATER

TREATMENT EQUIPMENT.

23B. 35615/235 IMP.AGT.DIST.OF DEEPWELL PUMPS,

SUBMERSIBLE SEWAGE PUMPS.

23C. 35640/235 IMP.AGT.DIST.OF AIR BLOWERS

24. FOREIGN SALES: NA

25. FINANCIAL REF: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK,

THAILAND.

26. TRADE REFS: SEE ITEM 27

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF PERMUTIT SYBRON

CORP., E.49 MIDLAND AVE., PARAMUT, N.J.07652 FOR WATER

TREATMENT EQUIPMENT; IONAC CHEMICAL SYBRON CORP., BURMINGHAM,

N.J.08011 FOR RESIN FOR WATER AND WASTEWATER TREATMENT;

PRECISION CONTROL PRODUCT CORP., 1396 MAIN STEET, WALTHAN CITY,

MASSS.02154 FOR CHEMICAL FEED PUMPS; ENVIROTECH CORP., 669

WEST 2ND SOUTH SALT LAKE CITY, UTAH 84110 FOR CONTINUOUS

PROCESSING AND WASTEWATER TREATMENT EQUIPMENT; HOFFMAN AIR&

FILTRATION DIV., 103 FOURTH AVE., NEW YORK, N.Y. 10003 FOR AIR

BLOWERS; JOHNSTON PUMP CO., 1775 EAST ALLEN AVE., GLENDORA,

CALIF.91740 FOR DEEP WELL PUMPS; PEABODY BARNES, $651\ NORTH\ MAIN$

ST., MANSFIELD, OHIO 44902 FOR SUBMERSIBLE SEWAGE PUMPS; LAMOTTE

CHEMICAL PRODUCTS, CHESTERTOWN, MARYLAND 21620 FOR WATER ANALYSIS

EQUIPMENT; ROBBINS & MYERS, SPRINGFIELD, OHIO 45501 FOR PUMPS

FOR INDUSTRIAL PROCESS; WILDEN PUMP & ENGINEERING, COLTON,

 ${\it CALIF.\,92324\,FOR\,PUMPS\,(AIR\,DIAPHRAGM);\,AMERICAN\,CYANAMID\,CO.,}$

 $\hbox{\tt BURDEN AVE., WAYNE, N.J. FOR POLYELECTROLYTES, FLOCCULANTS;}\\$

DEZURIK OF AUSTRALIA, AUSTRALIA FOR VALVES.

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28. POST EVALUATION: SIAM TECHNOLOGY WAS INCORPORATED IN 1973 WITH AN AUTHORIZED CAPITAL OF \$50,000 TO OPERATE AS A CONTRACTOR FOR INSTALLATION OF WATER AND WASTE WATER TREATMENT PLANTS. IT ALSO IMPORTS WATER AND WASTE WATER TREATMENT EQUIPMENT, CHEMICALS, DEEPWELL PUMPS AND SUBMERSIBLE SEWAGE PUMPS. NINETY THREE PERCENT OF ITS IMPORTS ARE FROM THE U.S. WITH THE REMAINDER FROM BELGIUM AND AUSTRALIA. IT LEASES AN OFFICE OF 400 SQ.METERS LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. FIRM'S SALES VOLUME IN 1977 WAS REPORTED TO BE \$1,000,000 REPRESENTING AN INCREASE OF 35 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN 1976. IT EMPLOYS 15 PEOPLE INCLUDING 6 SALESMEN. FIRM IS MEMBER OF THE AMERICAN CHAMBER OF COMMERCE AND THE PROFESSIONAL ENGINEERING ASSOCIATIONOF THAILAND. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS. 29. PREP: SATHIT/SOMSAK APPR: MATTHEW P. WARD O'DONOHUE

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Message Attributes

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Disposition Remarks:
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TAGS: BEXP, TH To: COM Type: TE

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